



US Crew Change

Transportation

SugarCRM

Who They Are

Headquartered in the heart of Texas, US Crew Change has provided industrial employee **ground transportation and emergency services for over 20 years**. Overseeing a family of different companies that transport crews throughout the United States, US Crew Change operates with 200 total employees. US Crew Change provides the safest, most comfortable, and efficient trips possible for their customers.

Solutions

Tokara Solutions recently delivered a streamlined SugarCRM FastPath implementation for US Crew Change, **deploying the powerful Sugar Sell Advanced with minimal customization to expedite their CRM utilization**. Our commitment extends beyond initial setup; we're dedicated to an ongoing partnership that focuses on system enhancements and strategic augmentations tailored to their evolving business needs. This approach is particularly advantageous for smaller enterprises seeking a **robust, scalable CRM solution** that can grow with them, positioning them for future success in customer relationship management.

Success Story

In order to keep up with customers without access to their former CRM system, US Crew Change understood it could no longer rely on spreadsheets to grow. With the help of **Tokara Solutions' experienced and dedicated resources**, swiftly charted a course for success, **USCC went live only a month after signing up**. The project was comprehensive, encompassing the **integration of custom Account and Opportunity fields** tailored to USCC's unique business requirements, **migrating their existing data into the new system**, and conducting **thorough end-user training** to ensure a smooth transition. Tokara Solutions remains vigilant, ready to implement enhancements on-demand, ensuring that USCC's CRM system remains capable of navigating the future currents of their industry with agility and precision.

— “ Tokara continually offered US Crew Change support to ensure that this solution was customized to efficiently track the project needs of current and future clients.

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Lora Simmons, Director of Business Development