TOKARA® SOLUTIONS

HOSTED SALESFORCE INTEGRATION SERVICES

'In with the new' doesn't have to mean 'out with the old.' We'll integrate Salesforce with your existing applications and processes for quicker deployment, more effective operation, and expanded functionality—at a fraction of the cost of traditional integration services.

HOSTED INTEGRATION MAXIMIZES YOUR SALESFORCE INVESTMENT

Deciding to invest in Salesforce means you already know that the application can streamline your communication capabilities, enhance teamwork, and facilitate client relationships to drive revenue and close more deals. While the solution's robust collaboration tools can be harnessed to provide entirely new and innovative business processes, your marketing, sales, service, and technical staff undoubtedly have proven and dependable operational practices they want to continue, even after deployment and integration are complete.

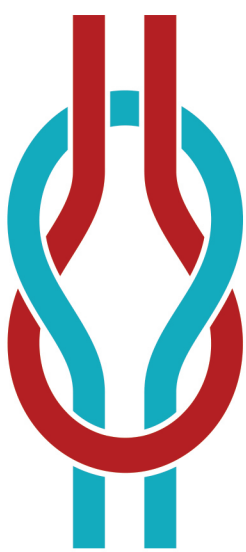
To fully realize the breadth of Salesforce benefits and encourage greater user adoption, it must be integrated with all aspects of your existing enterprise, including current software, applications, and business processes, so it can augment rather than replace your familiar tools. Comprehensive integration means your teams can continue working with the programs they are most comfortable with, without abandoning tried and true best practices that have proven valuable to your organization.

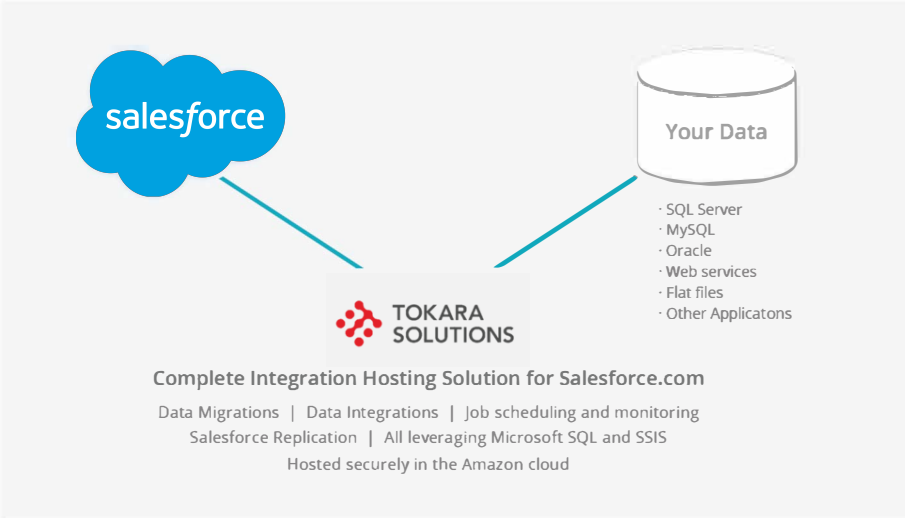
While necessary for optimal performance, Salesforce integration can be a costly process, and many tools on the market designed to perform this service often prove to be prohibitively expensive to small and medium-sized organizations. Tokara's Hosted Salesforce Integration Services include the complete programming and development required to provide a seamless, unified CRM solution at a significant cost-savings, designed to help your company maximize your Salesforce investment without emptying your wallet, and resulting in quick and painless overall integration.

WHY CHOOSE TOKARA'S HOSTED SALESFORCE INTEGRATION SERVICES?

An industry-leading Salesforce consultancy, Tokara Solutions has the CRM experience and unique skill sets required to incorporate this powerful application into your ongoing sales, services, and marketing operations, so your teams can start learning, navigating, and exploring its capabilities quickly, confident that tools and processes they are using will lead to continued success.

Maximize your Salesforce investment with seamless integration to all your existing tools, data, and applications with Tokara's cost-effective hosted integration service.





Save Money and Resources: Our experts take care of the programming and development required for full Salesforce integration by utilizing Microsoft SQL Server Integration Services (SSIS), an enterprise-level data integration and transformation platform, to provide an all-in-one CRM solution. This approach is not only cost-effective, but also frees up your IT resources by putting the application integration efforts squarely on our shoulders so they can focus on helping your employees.

Minimize Downtime: Integrating Salesforce with your existing tools, data, and applications eliminates the need for costly and time-consuming training so your teams can start utilizing the solution quicker, as they already have the fundamental knowledge required for optimal operation. Additionally, by allowing Tokara to host the integration, your time to deployment is dramatically reduced as we ensure you're up and running quickly, with minimal pause in work.

Simplify System Control: The crux of our services is simplified control. Our developers use SSIS to write source components that connect to custom data sources, supplying information from these sources to other components to create a data flow task that consolidates functions and facilitates operations. Other simplification tools include bulk Application Programming Interface (API) support, text lookup, and automatic refreshes that update all system components to the latest Salesforce metadata, without requiring users to delete or re-create components.

Manage and Merge Applications: Your purchasing department doesn't use the same tools as your sales team, and your technical staff relies on different processes than your marketing folks. While these programs may be scattered throughout your organization, our hosted integration services merge them smoothly into one user-friendly Salesforce platform, accessible by any employee, at any time, from any location. Whether you're a small start-up with only a few Salesforce license seats, or a large-scale company ready for enterprise-wide deployment, we can help make the transition to this powerful CRM easy and convenient. Retain your existing applications and let us take care of the rest, so you can focus your energy and efforts on closing the deal, not reinventing the wheel.

ASK US ABOUT HOSTED SALESFORCE INTEGRATION BENEFITS

To learn more about the real business results our clients see from our Hosted Salesforce Integration Service, please contact any member of our consulting team at info@tokarasolutions.com or call +1 (877) 330-1203.

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PHONE: +1 (877) 330-1203 OR +1 (817) 416-1661
EMAIL: INFO@TOKARASOLUTIONS.COM
TOKARASOLUTIONS.COM